

# FR 8201: Principles of Fundraising

This course provides an overview of the techniques needed to succeed. Through this course, you will develop an inventory of skills for meeting the challenges of the fundraising profession. This course is co-sponsored by the Greater Philadelphia Chapter of AFP.

**Clock Hours:** 30

**Discipline:** [Various Disciplines](#)

**Clock Hours per Week:** 2.5

**Price:** \$900.00

**Military Price:** \$765.00